



Feb. 2026

Job Description

Inside Sales Representative Central Europe

Redtree Solutions Ltd is looking for a motivated Inside Sales Representative to support and grow its semiconductor and electronic components business in Central Europe (and possibly BeNeLux)

About the Role

As an Inside Sales Representative, you will play a key role in supporting Field Sales, managing customer interactions, and driving revenue growth through existing and new accounts. You will work closely with customers, distributors, and suppliers to ensure excellent commercial execution and customer satisfaction.

Key Responsibilities

- Support our Field Sales Engineers in managing customer accounts and opportunities
- Handle customer inquiries, quotations, pricing, and order follow-up
- Maintain and update CRM systems, sales pipelines, and forecasts
- Coordinate with distribution partners and suppliers to ensure smooth order execution
- Identify cross-selling opportunities within existing accounts
- Support new customer onboarding and sample requests

Candidate Profile

- Degree or technical background in Electronics, Engineering, or Business
- 3–5 years of experience in inside sales, sales support, or customer service within the semiconductor or electronic components industry
- Strong commercial mindset with good negotiation skills
- Highly organized, detail-oriented, and proactive
- Comfortable working in a fast-paced, international environment
- Excellent communication skills
- Ability to identify new opportunities, manage pipelines, and support customers throughout the full sales cycle.

Language & Skills

- Fluent in English and German (spoken and written)
- Confident with CRM tools (esp. Sales Force) and MS Office
- Ability to manage multiple priorities and deadlines

What We Offer

- Key role in a growing semiconductor-focused company in an international environment.
- Close collaboration with experienced field sales and supplier partners
- Flexible working environment (hybrid from our Munich office)

Please send your resume and package requirement to:

Ralf Becker (Director Central Europe)
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