

Job Description

Field Sales Engineer Central Europe – Industrial / Automotive

Redtree Solutions Ltd is looking for a **Field Sales Engineer** to manage and grow its **Industrial and Automotive semiconductor business** in **Central Europe**, covering **Germany, Austria, and Switzerland**.

Key Profile

You are a dynamic and motivated professional with a strong team-oriented mindset and an entrepreneurial approach to business development.

- You hold a **degree in Electronic Engineering** (or equivalent).
- You have **5–8 years of proven experience** in **sales of semiconductors and electronic components**, with a strong and verifiable track record.
- You understand how to **accelerate business growth** and build **long-term, trusted relationships** with **Tier 1 and strategic Tier 2 customers** esp. within the industrial and automotive electronics segments.
- You are proactive, efficient, and results-oriented.
- You are **fluent in English and German** (spoken and written).

Roles & Responsibilities

- Operate from a **home office** within the assigned territory (or from our Munich office).
- Develop and expand the business of **Redtree Solutions and its franchised partners** at assigned customers and customer segments.
- **Manage and develop strategic accounts**, driving design wins and long-term revenue growth.
- Work closely with and **drive distribution partners** to achieve territory and revenue objectives.
- Act as the primary commercial and technical interface between customers, suppliers, and internal teams.
- Identify new opportunities, manage pipelines, and support customers throughout the full sales cycle.

Please send your resume and package requirements to:

Ralf Becker (Director Central Europe)
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